



PGB WEEKLY

June 6, 2018

NASDAQ:PGC

Stock Quote (\$) 35.78
Change (\$) 0.39
Change (%) 1.10
Market Cap (\$M) 669.62

As of June 6, 2018



BE A PGB VOLUNTEER!

Wednesday, June 13 – 9:00 a.m. to Noon
America's Grow-a-Row Farm in Pittstown
(about 20 minutes from Headquarters off Route 78W)
Plant/pick crops for NJ food banks
Email volunteer@pgbank.com to sign up
Questions? Contact Rosanne Schwab on Ext. 6543

Leadership Insights

Since the last time I had the opportunity to address the Peapack-Gladstone Bank team in the PGB Weekly, we have changed our name from Peapack Private to the Platinum Service Team. Our name may have changed, but our goal and mandate to provide our clients with white glove service has not wavered. We currently service over \$550 million in deposit balances which consists of client accounts from all departments of the Bank.

The Platinum Service Team handles aspects of the client onboarding process including opening new accounts for relationships that exceed \$3 million in deposit or wealth account balances. Once these relationships are onboarded, the Team continues to provide ongoing high-quality, approachable service. The Platinum Service Team is on call after hours and on weekends in the event clients need anything after normal business hours. We try to exemplify our Core Principle No. 2, *Clients First*, in all interactions.

We would like to thank all of our partners of the Bank that contribute to our success and the success of the Bank! Nothing is accomplished on an individual basis. We rely on our "One Team" to "Compete to Win" and expand our reach in the market!

Kim Waldron, Senior Managing Director
Platinum Service Team

PGFC ANNUAL SHAREHOLDERS MEETING

On Wednesday, May 9, Peapack-Gladstone Financial Corporation held its Annual Meeting of Shareholders, *Expanding our Reach*, at 500 Hills Drive. Following introductory remarks by **Duff Meyercord**, Chairman of the Board, **Doug Kennedy** presented a formal address which included an overview of 2017 achievements and accomplishments in all areas of the Bank, including new acquisitions, upgrades, steady growth in deposits, the Bank's tactical plan for growth, importance of our core principles and 2018 priorities. **Jeff Carfora** discussed financial highlights and profitability targets. Peapack-Gladstone Bank's Headquarters Theater provided the perfect backdrop to announce 2017 as a year of accomplishment!





WELCOME PGB's SUMMER INTERNS!

Matthew Boyd, Commercial Lending; **Scott Buchanan**, Commercial Real Estate; **Connor Compoli**, Underwriting/Credit; **Brendan Collum**, Leasing; **Quinn Drigan**, Wealth; **Tyler Furlong**, Compliance; **Liam Hanrahan**, Quadrant; **Margot Johnston**, Platinum Service Team; **Sarah Korn**, Underwriting; **Sam Liebner**, Human Resources; **Chris Madia**, Underwriting/Credit; **Kaitlyn Nathan**, Wealth; **Bradford O'Keefe**, Deposit Operations; **Paul Pascelli**, Project Management; **Ari Rosenzweig**, Retail; **Emma Spero**, Corporate Development; **Noah Talhami**, Information Technology; **Sabrina Tran**, Brand and Marketing; **Kelly Walker**, Underwriting/Credit

PGB MENTORS NJ STUDENTS

JA Finance Park® is a no-cost to New Jersey schools, hands-on educational program that helps students grades 7-12 meet state standards and graduation requirements. In conjunction with Junior Achievement of New Jersey, on May 3 PGB volunteers **Rick Barfuss**, **Larry Clifton**, **David Collum**, **Marge Dzwonczyk**, **Maureen Hemhauser**, **Anthony Iuso**, **Ken Lemmert**, **Christopher McManus**, **Janine Murtha**, **Rosanne Schwab**, **Glenn Straffi**, **Latosha Taylor** and **Peter Wallburg** (below left) served as mentors, guiding students and facilitating conversations about real life budgeting and financial decision making. Each volunteer worked with a group of 6-10 students for a full-day of coaching, sharing stories of education and work experience while encouraging wise consumer choices. This high-impact experience was held at the JA Finance Park® facility in Edison, New Jersey.





PGB RECOGNIZED BY NJBANKERS FOR COMMUNITY SERVICE

On May 16-20, the New Jersey Bankers Association held its 114th Annual Conference on Marco Island, FL. Here representatives from New Jersey Banks, associate members, exhibitors and other business firms gathered to attend a series of professional development sessions, experience a lineup of expert speakers and to network with fellow members. Each year NJBankers recognizes members for their commitment to the communities they serve through their Community Service Awards program. Top honors are granted by independent judges and based on a written report submitted by member banks which highlight their philanthropic contributions. Thereafter, all entries are consolidated into a booklet submitted to New Jersey legislators, regulators, State officials and the media demonstrating the impact banks have on our communities. For the ninth consecutive year, Peapack-Gladstone Bank was recognized and given top honors.



Accepting this year's Community Service Award for Peapack-Gladstone Bank is **John Babcock** (third from left) at a special ceremony held at the Marriott Marco Island Resort. Thank you to all employees who have contributed in supporting PGB's Core Principle #4 – Invested in our Community.

PGB HOSTS PURNELL SCHOOL STUDENTS

On Friday, April 26, Peapack-Gladstone Bank hosted nine Purnell students along with **Vicky Browne**, Director of Student Life. Here the students enjoyed breakfast in Café Mulcahy which included a welcome presentation by **Janine Murtha** and mentoring from **Amy Long**, **Wendy O'Ree** and **Amanda Pullizzi**. The girls were treated to a tour of Headquarters including Heritage Hall and brief glimpse into the Board Room. Purnell School is a private all-girls boarding high school located in Pottersville, NJ.



PGB SUPPORTS MATHENY

Located in Peapack, PGB client, the Matheny Medical and Educational Center, is a premier center for special education and hospitalization specializing in children and adults with special needs and medically complex disabilities, including cerebral palsy. The hospital provides dental care, podiatry, therapy, and a wheelchair clinic for both outpatients and inpatients. On Friday, May 11 PGB volunteers, **Lisa Ciampi**, **Linda Green**, **Annette Malanga**, **Wendy O'Ree**, **Oanh Pietraszewski**, **Rosanne Schwab** and **Ashley Vroom** coordinated a flower arrangement craft activity working one-on-one with students on Matheny's campus.



Congratulations to Tom Hanrahan, Senior Managing Director, Commercial Lending, winner of PGB's monthly Return on Equity Recognition Contest for the month of April. Tom made a \$12,800,000 CRE loan to TSM LLC & Twin Oaks.



4TH ANNUAL PRIVATE WEALTH MANAGEMENT WOMEN’S LUNCHEON

On May 4 Peapack-Gladstone Bank hosted its 4th Annual Private Wealth Management Women’s Luncheon for a Tax and Wine Pairing. Held at the Morris County Golf Club in Morristown, New Jersey, Bank guests enjoyed special presentations from featured speakers: **Gail Rosen**, CPA of Wilkin & Guttenplan, P.C. and PGB Advisory Board member, “Decoding the 2018 Taxes,” and **Bianca Bosker**, award-winning journalist and author of “Cork Dork – Comprehending the Complexities of Wine.” **MJ Sully, Esq.**, Senior Managing Director and Senior Fiduciary Specialist at Peapack-Gladstone Bank presented opening remarks. Peapack-Gladstone Bank’s strong commitment to women and the annual wealth management luncheon helps professional women join together in a relaxed and informative setting to network, form alliances and learn.



Carol Kennedy with Marcy Syms, President of the Sy Syms Foundation and former CEO of Syms Corp



(left) **MJ Sully, Amy Long and Wendy O’Ree** present parting gifts to speakers **Bianca Bosker**, Author, and **Gail Rosen**, CPA.



PGB IN ATTENDANCE AT JACK HENRY CONFERENCE

On May 3-4 PGB employees **Sabine Mehta, Nancy Murphy, Tracy Nelson, Grace Palumbo** and **Diane Ridolfi** (above) attended the Mid-Atlantic Jack Henry Regional Annual Users Group Conference held in Kulpsville, PA. Here participants had the opportunity to hear speakers discuss a myriad of topics including those on deposits, loans, consumer digital strategy/customer experience, cybersecurity/compliance, small business and commercial cash management, treasury management and commercial lending along with a host of other informative presentations. The event also included a vendor fair and opportunity to network with professionals and experts in the field.



EMPLOYEE BREAKFAST MEETING

On May 30 in Headquarters Café Mulcahy, **Doug Kennedy** and the Executive Team addressed a packed room of PGB employees providing insight on our progress as an institution. **Doug** elaborated on the great team we have put together as a Company, followed through on our Strategic Plan and how we stand apart and differentiate ourselves from larger institutions. We take pride in our accomplishments and stand out in our private banking style of banking. Updates on current and future acquisitions as well as our current sprint on deposits through attractive rates and competitive promotions have drawn additional revenues and new clients to our mix.



FORE!

Peapack-Gladstone Bank was a proud sponsor the Delta Dental 28th Annual Golf Classic benefiting Special Olympics of New Jersey held on May 16. Despite the gray skies, PGB's foursome – **Peter Cirignano**, PGB Board member **Rich Daingerfield** (not pictured), **David Nunez** and **Joe Serzan** participated for a great cause.



Special Olympics transforms lives through the joy of sport every day through the provision of sports training and athletic competition for children and adults with intellectual disabilities.



PGB IS A LARGE SPONSOR OF TWO GREAT EVENTS!

Great Swamp Great Music - June 10
Mars Essex Horse Trials - June 23 - 24



CORNER

“Unsending” a Secure Email

If you're in a situation where you've sent a secure email to an external party and afterwards realize that it was sent in error, Information Technology may be able to help. IT can “lock” the secure email and may be able to ensure that it is not readable by the recipient. Time is of the essence in this situation, so contact IT right away.

Locking a secure email requires quick action. Dial the Support Hotline at Ext. 5555 option 2 from a Bank desk phone, or 908-306-8588 if you're calling externally.

How to reach Information Technology? Submit a ticket to request service online at servicedesk.pgbank.com or call Ext. 8588.

Great Swamp, Great Music!
Grab your lawn chairs or your favorite picnic blanket and enjoy an afternoon of music, food, and fun at Great Swamp Watershed Association's inaugural music festival in Morristown:

Sunday, June 10, 2018
1-5pm

Hartley Farms Polo Field,
9 Hartley Farms Road,
Morristown, NJ

Great local bands: Not Enough
Jeffs, Hub Hollow,
The Gammon Brothers, and
Stomp Box
Local food vendors, beer and
wine, merchants
Free parking!
Tickets: \$20 in advance (\$25 at
the gate), \$10 for students,
kids 13 and under are free

Whether you prefer to catch some rays, or set up under the tent, this open seating event is the perfect way to wrap-up your weekend.

Get your tickets today
at [GreatSwamp.org!](http://GreatSwamp.org)

Mars Essex Horse Trials
New Jersey's Premier Eventing
Weekend
at Moorland Farm, Far Hills, NJ

June 23-24, 2018
Saturday 8am-7pm
Sunday 8am-5pm

50 US Highway 202
Far Hills, NJ 07931

Eventing
Combines the elegance of
Dressage, the thrill of Cross-
Country, and the precision of Show
Jumping.

Classic Car Show
Fresh Local Food
Shopping
Tailgating
Family Fun!

General Admission \$15 in advance
for the weekend (\$30 at the gate)
VIP Hoopstick Club \$250
Tailgating \$200-\$400

Kids 14 and under free
Free Parking!

Get your tickets today at
[essexhorsetrials.org!](http://essexhorsetrials.org)



ANNIVERSARIES

Delia Dandridge...5/20---5 years
 Haley Overington...5/20...5 years
 Catina Hood...5/20...5 years
 Laurie Liebers...5/20...5 years
 Catherine Fedor...5/20...5 years
 Christopher Figueiredo...5/21...6 years
 Diane Ridolfi...5/21...28 years
 Erik Vadeika...5/21...6 years
 Janet Riina...5/23...21 years
 Katherine Nastacio...5/23...2 years
 Glenn Carroll...5/26...3 years
 PJ Bowers...5/26...3 years
 Marge Dzwonczyk...5/28...33 years
 Renee Skuraton...5/30...13 years
 Michelle Mondok...5/30...1 year
 Matthew Raposo...5/30...1 year
 Jan Barkley...5/30...5 years
 Samantha Bucherer...5/31...2 years
 Michele Ravo...5/31...13 years
 Grace Palumbo...5/31...2 years
 Andrea Farruggio...6/1...8 years
 David O'Meara...6/2...15 years
 Vince Spero...6/2...10 years
 Ryan Kung...6/5...1 year
 Roy Salley...6/6...2 years
 Valerie Wyatt...6/8...3 years

WELCOME TO PEAPACK-GLADSTONE BANK

Chris Colombo - Senior Managing Director, Wealth Advisor, Quadrant
Vincent DiCindo – Senior Managing Director, Commercial Private Banking
Joanie Hassinger – Administrative Assistant, Executive Administration
Ryan Maddaluna – Credit Risk Portfolio Analyst
Daniel Wallburg – Universal Banker I, Chatham

BIRTHDAYS

Eric Wong...5/20
 Eileen Loughnane...5/21
 Michael D'Antuono...5/22
 Dean Thomas...5/24
 Christopher Hopper...5/24
 Rochelle Saddington...5/25
 Beth McNeilly...5/27
 Jessica Buonocore...5/28
 Jeffrey Kandathil...5/28
 Laura Zmijeski...5/29
 Birgit Ladewig...5/30
 Stacie Rosenfeld...5/31
 Susana Geron...6/2
 John Mastice...6/4
 Kerline Gourdet...6/5
 Elizabeth Rinaldi...6/7
 Douglas Blumenfeld...6/8
 Marc Magliaro...6/8
 Brian Tesseyman...6/9
 Janine Murtha...6/9

OPEN POSITIONS

If you are interested in any of the positions listed below, please send a memo to **Cecelia Lardieri**, Senior Vice President, Human Resources Director, with a brief description of your qualifications and banking experience. Please inform your supervisor of your interest and have your supervisor initial the memo. You will be contacted to arrange an interview. If you have any questions regarding the below positions, please contact **Betsy Clarke** at bclarke@pgbank.com.

- **Loan Administrator – Loan Operations**
- **Part-Time Universal Banker I – Gladstone, Long Valley, Pottersville, Summit**
- **Universal Banker II – Long Valley**
- **Recruiter – Human Resources**
- **Retail Client Experience Manager – Chatham, Hillsborough**
- **Senior Credit Analyst – Peapack Capital, Equipment Leasing**
- **Senior Loan Administrator – Loan Operations**
- **Treasury Analyst - Finance**
- **Treasury Management Implementation Manager – Treasury Management Operations**
- **Trust Officer – Private Wealth Management, Delaware**



Visit the PGB Benefits portal for upcoming events throughout the month of June!

EQUAL EMPLOYMENT OPPORTUNITY STATEMENT

It is the policy of Peapack-Gladstone Bank to hire well-qualified people to perform the many tasks necessary in providing high quality service. An integral part of this policy is to provide equal employment opportunity for all persons for employment and to recruit and administer hiring, working conditions, benefits and privileges of employment, compensation, training opportunities for advancement including upgrading and promotion, transfers and termination of employment including layoffs and recalls for all employees, without discrimination because of race, color, religion, national origin, sex, present or past disability (unless the nature and extent of the disability "reasonably precludes" performance of the job), sexual orientation, marital status, domestic partnership, civil union status, affectional or sexual orientation (heterosexuality, homosexuality and bisexuality), gender identity or expression, atypical hereditary cellular or blood trait, genetic information, or liability for service in the armed forces of the U.S. (except that one can refuse to hire an applicant who has received an order to report for active duty), age, veteran status, disability, or other characteristics unrelated to a person's qualification and/or job performance.